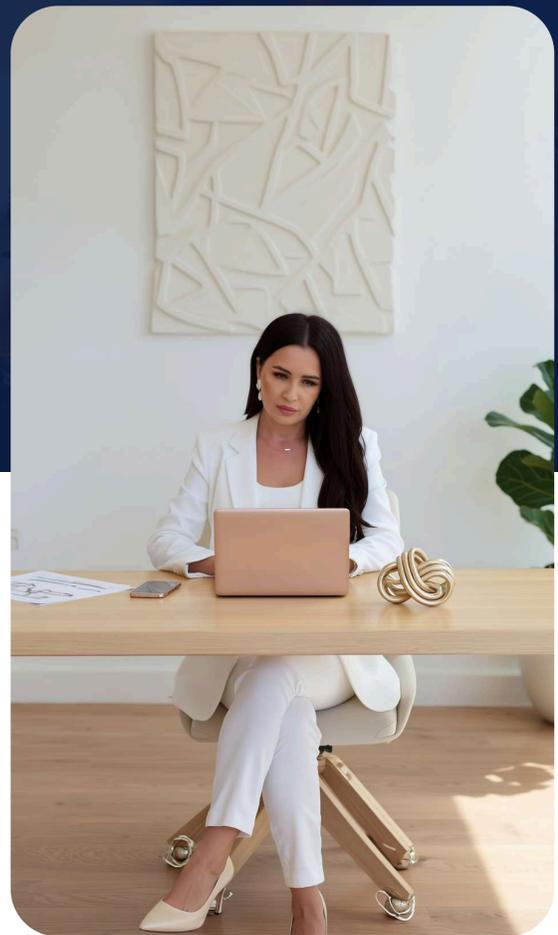


# Oxfordian College

## Accredited Training Partner Commercial & Financial Plan



# Introduction

Oxfordian College collaborates with training providers globally to deliver recognised professional and vocational programmes under a structured academic governance framework. This partnership model allows training organisations to operate their own training business while benefiting from Oxfordian College's academic oversight, certification administration and compliance infrastructure. Training partners are responsible for recruiting learners and delivering training programmes, while Oxfordian College manages governance, certification administration and compliance oversight to ensure programme standards are maintained.



## Partnership Structure

The Oxfordian partnership model is designed to allow training organisations to operate independently while delivering programmes under Oxfordian's academic framework.

### Training Partner Responsibilities:

- Learner recruitment and marketing
- Programme delivery
- Development of teaching materials
- Tutor engagement and learner support
- Course pricing and programme management



### Oxfordian College Responsibilities:

- Academic governance oversight
- Learner registration administration
- Certification processing
- Compliance monitoring
- Internal quality assurance oversight



# Accredited Partner Onboarding

**One-time onboarding investment: £3,000**

## **Academic Governance and Advisory Support**

Oxfordian College provides academic governance oversight and quality assurance guidance as part of the partnership framework. Where additional consulting, quality assurance support, assessor support or academic advisory services are required, these can be provided by Oxfordian College on a consulting basis with fees agreed accordingly.



## Annual Quality Assurance Review

An annual review of the partner's training operations may be conducted to ensure that quality assurance standards and compliance requirements are being maintained. Where additional support is required to meet quality assurance expectations, further consultancy or support arrangements may be agreed on a case by case basis. Partners are therefore advised to ensure that all compliance documentation, policies, assessment records and quality assurance procedures are maintained and kept up to date.

## Partner Responsibilities

Training partners are responsible for the operational delivery of their programmes including:

- Programme planning
- Teaching and training delivery
- Assessment of learners
- Internal assessment processes
- Selection and management of their learning platform or learning management system.

Partners operate their own training delivery infrastructure while programmes are delivered under the academic governance framework of Oxfordian College.



# Certification & Compliance Fee

**Administration, Registration & IQA Compliance Fee: £100 per learner.**

This fee covers:

- Learner registration administration
- Certification processing
- Internal Quality Assurance (IQA) oversight
- Compliance monitoring
- Academic governance and programme administration.

Where programmes require certification through an awarding organisation, the relevant awarding body registration and certification fees are payable by the training partner from programme revenue.

For courses priced below £300, the administration fee may be negotiated on a case by case basis depending on programme structure and administrative workload.



## Learner Registration Timing

Partners are expected to register learners with Oxfordian College promptly after enrolment.

Learners should normally be registered within 10 working days of programme commencement.

Learners should not begin programmes delivered under the Oxfordian academic framework unless they have been properly registered.

# Awarding Organisation Fees

Where programmes require certification through an awarding organisation, the relevant awarding body registration and certification fees are the responsibility of the training partner.

These fees are determined by the awarding organisation and vary depending on the qualification delivered.

Oxfordian College may provide guidance and administrative support to partners in liaising with awarding organisations where required.



## Assessment Requirements

Partners must ensure that tutors and assessors delivering programmes hold appropriate professional qualifications.

Where programmes require formal assessment, assessors should hold a recognised assessor qualification.

If a partner organisation delivers training but does not employ a qualified assessor, Oxfordian College may provide assessment countersigning or verification support through enhanced academic support arrangements.

## Enhanced Academic Support Option

Where Oxfordian College is required to provide assessment support, enhanced academic oversight, or additional quality assurance, this can be arranged based on the specific needs of the training provider.

Depending on the level of support required, Oxfordian College may offer either a one off consultancy arrangement with a one-off fee, or an ongoing support structure on a fixed monthly basis. The appropriate arrangement will be determined based on the needs of the partner organisation.

The most suitable option will be agreed following an initial needs analysis of the programme, delivery model, and the partner organisation's internal quality assurance capacity.

This support covers the additional academic time required to review and verify learner assessments and ensure compliance with awarding body standards.



# Branding and Representation

Training partners operate under their own organisational brand and identity. Where relevant, partners should indicate that programmes are delivered through Oxfordian College using wording such as:

**"Programme delivered in collaboration with Oxfordian College."**

or

**"Certification awarded through Oxfordian College."**

Partners must not present themselves as the awarding body or certification authority.



## A Revenue Example Scenario

Example programme fee charged by training provider: £850 per learner

Number of learners: 20

Total revenue generated by training provider:  $£850 \times 20 = £17,000$

Oxfordian Administration & Compliance Fee:  $£100 \times 20$  learners = £2,000

Revenue retained by training provider before awarding body fees: £15,000

Awarding body registration and certification fees are payable directly by the training partner.



# Scaling Example

## Example annual scenario:

20 learners per cohort Course fee: £850

Revenue per cohort:  $£850 \times 20 = £17,000$

Running 3 cohorts per year

Total annual revenue: £51,000

Oxfordian administration & compliance fees:  $£100 \times 60 \text{ learners} = £6,000$

Revenue retained by training provider before awarding body fees: £45,000



## Partnership Benefits

The Oxfordian partnership model allows training providers to:

- Launch accredited programmes quickly
- Retain full control of their training business
- Scale learner recruitment
- Benefit from academic governance and certification infrastructure
- Deliver recognised qualifications without becoming an awarding body centre



# Next Steps

Organisations interested in becoming an Oxfordian Accredited Training Partner can schedule a consultation meeting.

Following consultation and approval, partners may proceed with onboarding and begin delivering programmes through the Oxfordian academic framework.



## Accreditations



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